

AAMP History

The American Association of Meat Processors (AAMP) is an international organization representing more than 1,500 meat and poultry processors and slaughterers, wholesalers, retailers, caterers, food service companies, as well as suppliers and consultants to the meat industry. The majority of Association members are small and very small businesses, most of them family-owned and operated.

Headquartered in Elizabethtown, Pennsylvania, AAMP has represented the interests of small businesses in the meat industry since 1939. There are over 30 state, regional, provincial, and national trade associations that are affiliated with AAMP, which gives members a network of excellent resources to rely on. The staff at the American Association of Meat Processors prides itself on providing personalized, reliable assistance for members with questions related to inspection issues and HACCP documentation, to business and product marketing inquiries.

AAMP members receive regular newsletters full of valuable industry and government information, along with access to www.aamp.com, a user-friendly internet site designed for meat processors. The annual AAMP Convention offers members the opportunity to participate in demonstrations, hands-on workshops, educational sessions, and a meat industry trade show, all at an affordable price!

As another benefit to its members, AAMP endorses a variety of programs in order to provide businesses with a chance to save money for services they use on a regular basis. The Association currently offers programs for energy savings, credit card processing, telecommunications services, package shipping, and health insurance.

AAMP Code of Ethics

This Code of Ethics is established as a service to the public and to the industry to put forth and declare the precepts and practices to which all members of the American Association of Meat Processors subscribe as a condition of membership.

1. Members shall give fair and accurate measure in products, making use of proper identification and labeling as to quality, weight, count, and/or volume.
2. Services and goods shall be delivered as promised and members shall declare any implied, limited or full warranty, or the lack thereof, and honor it.
3. Members shall maintain high standards of plant cleanliness and sanitation, maintaining those standards in areas of transportation, distribution and sale to fully protect product quality and integrity.
4. Members shall comply with local, state and/or federal regulations and standards as applicable to the goods and services they offer.
5. Advertising and all promotions, whether delivered in written, oral, or audio-visual format, shall be truthful and accurate, and without misrepresentation.
6. Members shall not misrepresent product or service, the nature, or scope of their business operations, nor imply that a specific quantity or selection of foods is adequate for the purchaser's entire requirements in any specific period when such is not the fact.
7. Members shall provide customers with an accurate declaration of price by pound, ounce, count, weight, volume or unit for all meat and/or other food items.
8. Savings shall not be promised to customers unless they can be fully substantiated.
9. Members shall emphasize animal welfare and shall provide humane treatment for livestock and poultry during transport, holding and slaughter. Employees involved with animals will be expected to practice humane handling techniques.
10. Illegal actions or violations of law committed by firms, or individuals, agents or other representatives of such firms, may be considered as grounds for rejection of an application for membership in the American Association of Meat Processors when such firms, individuals, agents or other representatives of such firms make such application through the same or other entities or subsequent businesses.

American Association of Meat Processors



A Guide to AAMP's Member Benefits and Services

American Association of Meat Processors

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AAMP Member Benefits and Services

The American Association of Meat Processors provides a wide variety of services for its meat industry members, and this brochure offers a broad overview of the programs and benefits currently available. For more details, please visit the AAMP website at www.aamp.com/about/benefits.asp.

AAMP Website



www.aamp.com, the AAMP website, offers a wide variety of information, from industry news to food safety and regulatory resources. Access information on various “hot topics” within the meat industry like Animal Identification, Food Defense, Bovine Spongiform Encephalopathy, Avian Influenza, and Chronic Wasting Disease, just to name a few. Users will also find many other valuable links throughout the site.

The Members Only section of the AAMP website provides links to a multitude of documents aimed to assist with supporting documentation for HACCP plans. Additionally, many industry publications are available in this section of the website, which is only accessible to AAMP members.

Nutritional Labeling Services

Nutritional labeling has become a fact of life. Those producing over 100,000 pounds of any one product (sausage, bologna, jerky, etc.) in a year’s time are required by law to display a nutrition facts panel. Using the Genesis Nutritional Labeling Formulation Database, which meets USDA and FDA criteria, AAMP can compute nutrition facts for meat and poultry products at a reasonable price with a quick turn-around time. Your complete analysis will include a food list, spreadsheet, camera-ready label, and signed confidentiality agreement.



Promotional and Training Materials

The Association prides itself on the amount of educational material it has available for members. Some of our more popular publications are: The Jerky Journal, Meeting the Regulations to Control *Listeria monocytogenes* in Ready-To-Eat Products, Crisis Management and Food Security Training for Small Volume Meat and Poultry Processors, and the BSE Resource Manual. For a more detailed inventory, please visit <http://www.aamp.com/links/Publications.asp>.

Newsletters

AAMP members receive two newsletters twice per month. The AAMPLifier contains a wealth of information on industry trends, important national news, Association activities, as well as marketing and merchandising information. The Capitol Line-Up reports on governmental affairs related to the meat industry, keeping members current on USDA policy-making, regulations, and related Capitol Hill happenings. These newsletters are also accessible online under the Members Only section of the AAMP website.

AAMP’s Convention

The American Convention of Meat Processors and Suppliers’ Exhibition is one of the most affordable national trade shows in the meat industry. It features educational and training seminars, tours of AAMP members’ operations, and a trade show full of the industry’s top suppliers. AAMP members also have the opportunity to showcase their products by competing in the American Cured Meat Championships, which has classes for over 20 categories of processed meat prod

ucts. Enjoy the chance for some fun and fellowship while networking with other AAMP members at the 2008 AAMP Convention in Cincinnati, Ohio!

AAMP Endorsed Programs

§ **Affiliated Power Purchasers International, LLC (APPI):**



This independent utility consulting company’s Savings Solutions Program identifies and implements options that reduce the costs of energy and utility expenses.

§ **Broadwing, Inc.:** Offers members a complete suite of telecommunications services on the most advanced coast-to-coast network in the country.

§ **DHL Express Postage Delivery Service:** Save up to 25% off the competition’s published rates with DHL.



§ **USI Affinity Health Insurance:** Obtain quick and competitive pricing for medical benefit programs for business owners and employees from USI and their partners.



For more specific information on these services, visit the AAMP website at www.aamp.com/about/benefits.asp or contact the AAMP office at 717-367-1168.